



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

UPGRAD

Virtual Campus Recruitment – 2021 Passing Out Batch

Only for Students of Amity Education Group

Last Date to Register – 6:00 PM, 12th June 2021

Company	UPGRAD
Batch	2021 Passing Out Batch
Website	www.upgrad.com
Date of Campus	Will inform through Email
Job Title	Sales Trainee
Joining	Immediate (Virtual)
Eligible Degrees	Any Graduate / Post Graduate
Eligible Branches	All
Eligibility Criteria	No Criteria
Location	Pan India
Compensation (CTC)	Stipend during training (per month): INR 25000/- CTC post successful completion of training: 4 LPA (fixed) + 4 LPA (incentives)
Interview Process	<ul style="list-style-type: none">• Stage 1: CV Shortlisting• Stage 2: HR Round (Telephonic Interview)• Stage 2: Business Round (Video call Interview)
Roles & Responsibilities	<ul style="list-style-type: none">• The role would require you to contact potential customers via phone call, building rapport using interpersonal skills, pitching the product, negotiating, closing the sales and post sales relationship management.• Maintaining a detailed database on the CRM of all the interactions with the leads to optimize lead closure.• Must be comfortable in dialing 100 calls and ensuring minimum 2 hours talk-time per day.• This is a premium entry level job. The candidate's goal must be to build the pipeline to close with the sales cycle
How to Apply?	All interested and Eligible students need to apply on the link below latest by 6:00 PM, 12th June 2021

	CLICK HERE
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My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group

Dean – Industry & Academia Alliance

Advisor – Amity Education Group